

Consolidated Financial Results Summary [Japanese Accounting Standards] for the Six Months Ended June 30, 2016(Q2 FY2016)

August 2, 2016

Company name MarkLines Co., Ltd. Listed on The Tokyo Stock Exchange

(JASDAQ Standard)

Code Number 3901 URL https://www.marklines.com

Representative Makoto Sakai, President

Contact Person Masami Uchida, General Manager, Administration Dept. (TEL) +81-3-5785-1381 Filing date of quarterly report: August 9, 2016 Scheduled date of commencement of dividend payment:

Supplementary documents for quarterly results: No

Quarterly results briefing : Yes (For institutional investors and analysts)

(Amounts of less than one million yen are rounded down)

1. Consolidated financial results for the six months ended June 30, 2016(January 1, 2016 – June 30, 2016)

(1) Consolidated results of operation (Accumulated total)

(Percentage figures compare current results with those of the same period of the previous year)

| | Net S | Net Sales | | Operating income | | Operating income Ordina | | ncome | Profit attrib | |
|------------------|-------------|-----------|-------------|------------------|-------------|-------------------------|-------------|-------|---------------|--|
| Six months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % | | |
| June 30, 2016 | 678 | 13.4 | 233 | 25.4 | 205 | 5.8 | 139 | 9.7 | | |
| June 30, 2015 | 598 | - | 186 | - | 193 | - | 127 | - | | |

(Note) Comprehensive income: 110million yen(18.

18.4%) for the six months ended June 30, 2016

135million yen(- %) for the six months ended June 30, 2015

| | Basic earnings per share | Diluted earnings per share |
|------------------|--------------------------|----------------------------|
| Six months ended | Yen | Yen |
| June 30, 2016 | 43.96 | 42.77 |
| June 30, 2015 | 40.62 | 38.76 |

(2) Consolidated financial position

| | Total assets | Net assets | Capital adequacy ratio |
|-------------------------|--------------|-------------|------------------------|
| | Million yen | Million yen | % |
| As of June 30, 2016 | 1,816 | 1,181 | 65.0 |
| As of December 31, 2015 | 1,775 | 1,178 | 66.4 |

(Reference) Shareholder's Equity: As of June 30, 2016 1,181Million yen As of December 31,2015 1,178 Million yen

2. Dividends

| | | Dividend per share | | | | | | |
|--|----------------------|-----------------------|----------------------|----------|--------|--|--|--|
| | End of first quarter | End of second quarter | End of third quarter | Year end | Annual | | | |
| | Yen | Yen | Yen | Yen | Yen | | | |
| Year ended December 31, 2015 | - | 0.00 | - | 35.00 | 35.00 | | | |
| Year ending December 31, 2016 | - | 0.00 | | | | | | |
| Year ending December 31, 2016 (forecast) | | | 1 | 42.00 | 42.00 | | | |

(Note) Revisions to the latest dividend forecasts

: None

3. Consolidated forecasts for the fiscal year ending December 31, 2016 (January 1,2016-December 31,2016)

(Percentage figures compare current results with those of the same period of the previous year)

| | Net Sa | les | Operation of the operat | Ŭ | Ordin inco | <i> J</i> | Profit attribu owners of | | Net income per share |
|---------------------------------|-------------|------|--|------|---------------|-----------|-----------------------------|------|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Year ending December 31,2016 | 1,454 | 18.0 | 500 | 20.1 | 509 | 20.3 | 340 | 20.0 | 105.50 |

(Note) Revisions to the latest financial forecasts

: None

* Note

(1) Change of material subsidiaries during the period

: None

(2) Application of accounting treatments specific to quarterly financial statements : None

(3) Changes in accounting policies, changes in accounting estimates and restatements

(a) Changes in accounting policies in accordance with changes in accounting standards, etc. : yes
 (b) Voluntary changes in accounting policies : None
 (c) Changes in accounting estimates : None
 (d) Restatement : None

(4) Number of issued shares (common stock)

(a) Number of issued shares at period-end (including treasury shares):

(b) Number of treasury shares at Period-end:

(c) Average outstanding shares (accumulated period):

| As of June 30, 2016 | 3,188,800 shares | As of December 31,2015 | 3,181,800 shares |
|-----------------------------------|------------------|--------------------------------|------------------|
| As of June 30, 2016 | 27 shares | As of December 31,2015 | 27 shares |
| Six months ended June 30, 2016 | 3,182,734 shares | Six months ended June 30, 2015 | 3,138,424 shares |

* Implementation status of quarterly review procedure

This report is outside the scope of audit procedures based on the Financial Instruments and Exchange Act, and review procedure for quarterly consolidated financial statements has not been completed as of the date of disclosure of this report.

* Explanation regarding the appropriate use of forecasts, and other special note

The earnings forecasts are based on certain assumptions that Marklines Co., Ltd. deemed reasonable by the information currently available. Actual results may differ significantly due to a wide range of factors.

This report is an English translation of a statement written initially in Japanese for reference purpose only. In the event of any discrepancy between English version and the Japanese original, the original shall prevail.

1 【Quarterly consolidated financial statements】

(1) 【Quarterly consolidated balance sheet】

| | | (Unit: thousand yen) |
|-------------------------------------|------------------------------|-------------------------------|
| | FY2015 As of Dec.31, 2015 | FY2016 As of June.30, 2016 |
| Assets | | |
| Current asset | | |
| Cash and deposits | 1,359,336 | 1,370,252 |
| Accounts receivable-trade | 25,670 | 27,459 |
| Work in process | 3,275 | - |
| Prepaid expenses | 11,136 | 8,960 |
| Deferred tax assets | 8,471 | 6,817 |
| Other | 2,349 | 3,502 |
| Allowance for doubtful accounts | (621) | (714) |
| Total current assets | 1,409,619 | 1,416,278 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 40,725 | 40,577 |
| Accumulated depreciation | (11,205) | (12,091) |
| Buildings and structures, net | 29,519 | 28,485 |
| Land | 5,634 | 5,634 |
| Other | 21,887 | 21,777 |
| Accumulated depreciation | (17,340) | (17,622) |
| Other, net | 4,547 | 4,154 |
| Total property, plant and equipment | 39,701 | 38,275 |
| Intangible assets | | |
| Software | 4,294 | 60,012 |
| Software in progress | 35,532 | 11,340 |
| Total intangible asset | 39,826 | 71,352 |
| Investments and other assets | | |
| Investment securities | 253,290 | 253,016 |
| Lease deposits | 32,799 | 31,524 |
| Other | 1,270 | 7,048 |
| Allowance for doubtful accounts | (1,183) | (1,131) |
| Investments and other assets total | 286,177 | 290,458 |
| Total noncurrent assets | 365,705 | 400,086 |
| Total assets | 1,775,325 | 1,816,364 |

(Unit: thousand yen)

| | | (Unit: thousand yen) |
|---|------------------------------|-------------------------------|
| | FY2015 As of Dec.31, 2015 | FY2016 As of June.30, 2016 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable-trade | 2,017 | 538 |
| Accounts payable-other | 13,196 | 15,852 |
| Accrued expenses | 22,499 | 20,302 |
| Income taxes payable | 78,225 | 61,408 |
| Accrued consumption taxes | 24,205 | 9,842 |
| Advances received | 428,670 | 494,968 |
| Deposits received | 8,720 | 14,708 |
| Provision for bonuses | 6,853 | 8,459 |
| Accounts payable-facilities | 9,720 | 8,100 |
| Other | 408 | 832 |
| Total current liabilities | 594,516 | 635,014 |
| Noncurrent liabilities | | |
| Deferred tax liabilities | 2,042 | - |
| Total noncurrent liabilities | 2,042 | - |
| Total liabilities | 596,559 | 635,014 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 323,864 | 325,351 |
| Capital surplus | 241,670 | 243,158 |
| Retained earnings | 598,343 | 626,897 |
| Treasury shares | (74) | (74) |
| Total shareholders' equity | 1,163,804 | 1,195,333 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,039 | (11,715) |
| Foreign currency translation adjustment | 11,921 | (2,267) |
| Total accumulated other comprehensive income | 14,961 | (13,982) |
| Total net assets | 1,178,766 | 1,181,350 |
| Total liabilities and net assets | 1,775,325 | 1,816,364 |
| · | | |

(2) Quarterly consolidated statement of income and consolidated statement of comprehensive income 【 Quarterly consolidated statement of income 】

Six months ended June 30

| | | (Unit: thousand yen) |
|--|---|--|
| | FY2015 Six months ended June 30, 2015 | FY2016 Six months ended June 30,2016 |
| Net sales | 598,588 | 678,921 |
| Cost of sales | 169,292 | 201,446 |
| Gross profit | 429,296 | 477,475 |
| Selling, general and administrative expenses | | |
| Promotion expenses | 6,075 | 5,817 |
| Sales commission | 10,031 | 3,380 |
| Advertising expenses | 5,288 | 3,914 |
| Directors' compensations | 20,285 | 21,576 |
| Salaries and allowances | 107,960 | 106,631 |
| Provision for bonuses | 4,079 | 4,430 |
| Retirement benefit expenses | 1,457 | 1,848 |
| Legal welfare expenses | 19,357 | 16,501 |
| Depreciation | 2,458 | 2,354 |
| Provision of allowance for doubtful accounts | - | 271 |
| Rent expenses | 19,980 | 14,336 |
| Other | 45,858 | 62,611 |
| Total selling, general and administrative expenses | 242,834 | 243,675 |
| Operating income | 186,462 | 233,800 |
| Non-operating income | | |
| Interest income | 787 | 468 |
| Dividend income | 3,915 | 4,067 |
| Foreign exchange gains | 2,270 | - |
| Reversal of allowance for doubtful accounts | 63 | - |
| Other | 487 | 413 |
| Total non-operating income | 7,524 | 4,949 |
| Non-operating expenses | • | · |
| Foreign exchange losses | - | 33,475 |
| Other | - | 2 |
| Total non-operating expenses | - | 33,478 |
| Ordinary income | 193,986 | 205,271 |
| Income before income taxes | 193,986 | 205,271 |
| Income taxes - current | 66,571 | 64,910 |
| Income taxes - deferred | 80 | 444 |
| Total income taxes | 66,490 | 65,355 |
| Profit | 127,495 | 139,915 |
| Profit attribute to owners of parent | 127,495 | 139,915 |

【 Quarterly consolidated statement of comprehensive income 】 Six months ended June 30

| | | (Unit: thousand yen) | |
|--|---|--|--|
| | FY2015 Six months ended June 30, 2015 | FY2016 Six months ended June 30,2016 | |
| Income before minority interests | 127,495 | 139,915 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | 6,977 | (14,755) | |
| Foreign currency translation adjustment | 1,501 | (14,188) | |
| Total other comprehensive income | 8,479 | (28,944) | |
| Total comprehensive income | 135,974 | 110,971 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of parent | 135,974 | 110,971 | |
| Comprehensive income attributable to non-controlling interests | - | - | |

(3) Quarterly consolidated statement of cash flows Quarterly consolidated statement of cash flows 3 Six months ended June 30

| | | (Unit: thousand yen) |
|--|-----------------------------------|---------------------------------------|
| | FY2015 | FY2016 |
| | Six months ended June 30, 2015 | Six months ended June 30, 2016 |
| Cash flows from operating activities | Julie 30, 2013 | Julie 50, 2016 |
| Income before income taxes | 193,986 | 205,271 |
| Depreciation | 6,605 | 6,261 |
| Increase (decrease) in allowance for doubtful accounts | (63) | 6,201 |
| Interest and dividend income | * * | |
| | (4,703) 74 | (4,536) 24,870 |
| Foreign exchange losses (gains) | | · · · · · · · · · · · · · · · · · · · |
| Decrease (increase) in notes and accounts receivable - trade | (4,763) 904 | (2,821) 1,606 |
| Increase (decrease) in provision for bonuses | | , |
| Increase (decrease) in accounts payable - other | (15,024) | 2,917 |
| Increase (decrease) in accrued consumption taxes | 826 | (14,204) |
| Increase (decrease) in advances received | 99,125 | 75,723 |
| Other, net | 6,043 | 9,857 |
| Subtotal | 283,011 | 304,987 |
| Interest and dividend income received | 3,200 | 4,491 |
| Income taxes paid | (84,320) | (82,818) |
| Net cash provided by (used in) operating activities | 201,892 | 226,661 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (4,761) | (1,215) |
| Purchase of long-term investment securities | (148,833) | (21,100) |
| Purchase of intangible assets | - | (37,361) |
| Payments into time deposits | (100,000) | - |
| Proceeds from withdrawal of time deposits | 100,000 | - |
| Payments for lease deposits | (1,098) | - |
| Collection of lease deposits | 68 | 226 |
| Net cash provided by (used in) investing activities | (154,625) | (59,450) |
| Cash flows from financing activities | | |
| Proceeds from issuance of common shares | 500 | 2,975 |
| Cash dividends paid | (87,399) | (110,938) |
| Net cash provided by (used in) financing activities | (86,899) | (107,963) |
| Effect of exchange rate change on cash and cash equivalents | 3,160 | (48,331) |
| Net increase (decrease) in cash and cash equivalents | (36,472) | 10,916 |
| Cash and cash equivalents at the beginning of the year | 1,250,263 | 1,359,336 |
| Cash and cash equivalents at the end of the year | 1,213,791 | 1,370,252 |