

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2020	-	0.00	-	21.00	21.00
Fiscal year ending December 31, 2021	-	0.00	-		
Fiscal year ending December 31, 2021 (Forecast)				23.00	23.00

(Note) Revision to the forecast for dividends announced most recently: Yes

(Note) Breakdown of the 3rd quarter dividend for the fiscal year ending December 31, 2021 :

Commemorative dividend	- yen
Special dividend	- yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2021(January 01, 2021 to December 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	3,500	31.4	1,250	30.1	1,230	28.5	850	34.9	64.40

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Changes in significant subsidiaries during the nine months ended September 30, 2021

(changes in specified subsidiaries resulting in changes in scope of consolidation): Yes

New 1 (Company name:)

Exclusion: 1 (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2021: 13,209,200 shares

December 31, 2020: 13,189,200 shares

2) Total number of treasury shares at the end of the period:

September 30, 2021: 397 shares

December 31, 2020: 297 shares

3) Average number of shares during the period:

Nine months ended September 30, 2021: 13,198,413 shares

Nine months ended September 30, 2020: 13,184,284 shares

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of December 31,2020	As of September 30,2021
Assets		
Current assets		
Cash and deposits	3,301,979	3,613,045
Notes receivable - trade	-	2,710
Accounts receivable - trade	131,811	198,616
Merchandise	9,956	5,759
Work in process	-	14,424
Prepaid expenses	22,998	28,069
Other	45,854	42,451
Allowance for doubtful accounts	(1,450)	(1,922)
Total current assets	3,511,150	3,903,156
Non-current assets		
Property, plant and equipment		
Buildings and structures	54,938	26,424
Accumulated depreciation	(12,353)	(5,592)
Buildings and structures, net	42,585	20,832
Land	5,634	-
Other	39,173	46,003
Accumulated depreciation	(27,632)	(31,581)
Other, net	11,540	14,422
Total property, plant and equipment	59,760	35,255
Intangible assets		
Software	64,447	41,167
Total intangible assets	64,447	41,167
Investments and other assets		
Investment securities	194,307	445,398
Distressed receivables	1,067	645
Long-term prepaid expenses	3,383	2,168
Long-term time deposits	47,430	51,780
Leasehold deposits	99,239	98,922
Deferred tax assets	45,153	45,245
Allowance for doubtful accounts	(1,067)	(645)
Total investments and other assets	389,513	643,515
Total non-current assets	513,721	719,938
Total assets	4,024,872	4,623,095

(Thousand yen)

	As of December 31,2020	As of September 30,2021
Liabilities		
Current liabilities		
Accounts payable - trade	42,707	50,252
Accounts payable - other	8,230	5,785
Accrued expenses	43,812	36,467
Income taxes payable	169,853	136,103
Accrued consumption taxes	38,446	49,083
Advances received	764,267	960,430
Deposits received	19,764	6,052
Provision for bonuses	12,671	56,367
Other	-	689
Total current liabilities	1,099,752	1,301,232
Non-current liabilities		
Retirement benefit liability	4,435	4,852
Total non-current liabilities	4,435	4,852
Total liabilities	1,104,187	1,306,085
Net assets		
Shareholders' equity		
Share capital	368,751	370,751
Capital surplus	286,558	288,558
Retained earnings	2,306,972	2,647,365
Treasury shares	(344)	(643)
Total shareholders' equity	2,961,938	3,306,031
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(38,003)	3,082
Foreign currency translation adjustment	(3,250)	7,895
Total accumulated other comprehensive income	(41,254)	10,977
Total net assets	2,920,684	3,317,009
Total liabilities and net assets	4,024,872	4,623,095

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the nine months)

(Thousand yen)

	For the nine months ended September 30,2020	For the nine months ended September 30,2021
Net sales	1,964,997	2,538,635
Cost of sales	664,786	929,690
Gross profit	1,300,211	1,608,944
Selling, general and administrative expenses		
Promotion expenses	5,982	6,151
Sales commission	1,260	876
Advertising expenses	7,467	7,473
Remuneration for directors (and other officers)	43,292	42,707
Salaries and allowances	263,036	326,822
Provision for bonuses	25,979	33,800
Retirement benefit expenses	5,858	5,704
Legal welfare expenses	43,069	56,819
Depreciation	11,830	9,649
Provision of allowance for doubtful accounts	2,525	889
Rent expenses	42,420	50,525
Other	149,206	163,950
Total selling, general and administrative expenses	601,930	705,369
Operating profit	698,281	903,575
Non-operating income		
Interest income	1,370	2,914
Dividend income	3,199	2,164
Other	3,051	2,490
Total non-operating income	7,621	7,569
Non-operating expenses		
Share of loss of entities accounted for using equity method	-	13,901
Foreign exchange losses	9,853	593
Other	12	63
Total non-operating expenses	9,865	14,559
Ordinary profit	696,036	896,585
Extraordinary income		
Gain on change in equity	-	8,889
Gain on sales of non-current assets	-	11,043
Total extraordinary income	-	19,932
Extraordinary losses		
Loss on valuation of investment securities	87,068	33,934
Total extraordinary losses	87,068	33,934
Profit before income taxes	608,968	882,583
Income taxes - current	216,848	285,583
Income taxes - deferred	(34,784)	(18,225)
Total income taxes	182,063	267,357
Profit	426,904	615,226
Profit attributable to non-controlling interests	-	(1,918)
Profit attributable to owners of parent	426,904	617,144

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Thousand yen)

	For the nine months ended September 30,2020	For the nine months ended September 30,2021
Profit	426,904	615,226
Other comprehensive income		
Valuation difference on available-for-sale securities	19,078	41,086
Foreign currency translation adjustment	(3,345)	11,145
Total other comprehensive income	15,733	52,232
Comprehensive income	442,637	667,458
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	442,637	669,377
Comprehensive income attributable to non-controlling interests	-	(1,918)